



Commercial Real Estate Services, Worldwide.

## Press Release

*For immediate release*

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### **McSHANE / METLIFE TAP NAI HIFFMAN / WHITE CUBE FOR HUNTINGTON WOODS ASSIGNMENT**

**Hoffman Estates, IL (September 21, 2009)** – NAI Hiffman, in partnership with WHITE CUBE Commercial Real Estate Solution Services, is proud to announce that the McShane Development Company / MetLife Real Estate Investments co-development alliance has awarded the team the exclusive leasing and sales of its premiere corporate business park, Huntington Woods Corporate Center. The 70-acre campus is located directly in front of the AT&T corporate headquarters, east of the Barrington Road interchange on I-90, between Huntington Boulevard and Eagle Way Drive in Hoffman Estates, Illinois. The McShane / MetLife development alliance purchased the park in June 2008 and will serve as developer and provide construction services for build-to-suit commercial facilities within the park.

Jeffrey Fischer and Adam Marshall with NAI Hiffman's Industrial Services Group will serve as the lead agents for the leasing assignment. Additionally, Tak O'Haru of WHITE CUBE, Michael Flynn, SIOR and James Adler with NAI Hiffman's Office Services Group, and Jim Tsevis with NAI Hiffman's Retail Services Group will make up the full Huntington Woods team representing the McShane / MetLife development alliance.

"This particular project calls for a robust voice and a broad reach," said Dan Fogarty, Vice President of McShane Development Company. "This is a truly exceptional property and we believe the team of NAI Hiffman and WHITE CUBE will best assist us in elevating the level of awareness of the park on both a national and international scale."

Incorporated within the high expectations for the project, McShane has outlined several initiatives, including the readily available option of LEED™ certified construction to complement the overall development that features tranquil ponds, abundant plush green

space, and an extensive walking / biking path system that connects to the adjacent 1,800-acre Paul Douglas Forest Preserve. “Companies investing in a park of this caliber do so to capitalize on its unique blend of natural amenities, abundant technology and unparalleled highway visibility,” added Fogarty.

Two international corporations have already chosen Huntington Woods Corporate Center as their new American home. Japanese precision machine tool manufacturer Mori Seiki recently moved into its new North, South and Central Americas headquarters facility located at the southeast corner of the park. This 104,000-square-foot facility features Mori Seiki University (for the training of clients and employees on new machines) as well as a 20,000-square-foot showroom featuring a 40’ high curtain-wall that runs the entire length of the showroom. This setting allows for Mori Seiki’s state-of-the-art machines to be showcased in abundant natural light with a stunning backdrop featuring a tree-lined pond.

Big Kaiser, another Japanese precision tooling company, will soon take possession of its brand new 33,000-square-foot manufacturing and showroom facility. Both of these high tech corporate headquarters facilities are located on the east side of the campus, adjacent to the Forest Preserve.

“Being given the responsibility for a development such as Huntington Woods is a tremendous honor and we are extremely excited about working with McShane on this project,” said Jeffrey Fischer, Vice President with NAI Hiffman. “We have an excellent team of brokers and marketing specialists dedicated to Huntington Woods, and we are eager to find companies that are ready to explore the creation of their ultimate build-to-suit facility, whether it is an office building, research facility, a headquarters and showroom, or a luxury hotel.”

The campus is zoned to allow for traditional office, medical office, R&D, light industrial, retail and hospitality. Flexible build-to-suit facilities can range from 50,000 to 500,000 square feet, with class 6B real estate tax relief being made readily available by the Village of Hoffman Estates.

**McShane Development Company** ([www.mcshane.com](http://www.mcshane.com)) is the integrated real estate development and investment arm of The McShane Companies. The firm is headquartered in Chicago, Illinois with regional offices located in Phoenix, Austin, Houston and Irvine. McShane Development Company is active on a local, regional and national basis in the development of master-planned industrial and office parks, medical office development, speculative industrial and office developments, and build-to-suit properties for lease or purchase and real estate investment opportunities.

**MetLife** ([www.metlife.com](http://www.metlife.com)) is a subsidiary of MetLife, Inc. (NYSE: MET), a leading provider of insurance and financial services with operations throughout the United States and the Latin America, Europe and Asia Pacific regions. Through its domestic and international subsidiaries and affiliates, MetLife, Inc. reaches more than 70 million customers around the world and MetLife is the largest life insurer in the United States (based on life insurance in-force). The MetLife companies offer life insurance, annuities, auto and home insurance, retail banking and other financial services to individuals, as well as group insurance, reinsurance and retirement & savings products and services to corporations and other institutions.

**NAI Hiffman** ([www.hiffman.com](http://www.hiffman.com)) is the Chicago area representative for NAI Global, the world's largest managed network of real estate service providers, comprising 5,000 brokers in 325 offices serving in 55 countries throughout the world. NAI Hiffman's professionals represent clients in all aspects of commercial real estate and currently manage a 52+ million square foot portfolio of over 250 office, retail and industrial properties throughout metropolitan Chicago and Northwest Indiana.

**WHITE CUBE Commercial Real Estate Solution Services** is based in Elk Grove Village, Illinois and was established in 2008 to provide real estate brokerage and consulting services to global companies. The professionals at WHITE CUBE possess multicultural and multilingual capabilities, combined with extensive global business experience. WHITE CUBE specializes in providing solutions to overcome cultural business differences and communication difficulties that often arise in multinational business environments.

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